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TO THE BOARD OF

STICHTING MUSICIANS WITHOUT BORDERS

KLOVENIERSBURGWAL 87

1011 KA AMSTERDAM

- ANNUAL REPORT 2013 -

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Stichting Musicians Without Borders Attn. Mrs. L.J. Hassler Kloveniersburgwal 87 1011 KA AMSTERDAM

CHO/TS

Alkmaar, August 27, 2014

Dear Board of Directors,

Hereby we offer you the annual report 2013 of Stichting Musicians Without Borders, Amsterdam.

Introduction

In accordance with your instructions we have compiled the financial statements 2013 of Stichting Musicians Without Borders, Amsterdam, which comprise the balance sheet as at December 31, 2013, the statement of income and expenses for the year 2013 and the notes.

Management's responsibility

The distinctive feature of a compilation engagement is that we compile financial information based on information provided by management of the entity. Management is responsible for the accuracy and completeness of the information provided and the financial statements based thereon.

Accountant's responsibility

Our responsibility as accountant is to perform our engagement in accordance with Dutch Law, including professional and ethical requirements issued by our professional institute.

In accordance with the professional standard applicable to compilation engagements, our procedures were limited primarily to gathering, processing, classifying and summarizing financial information. Furthermore we have evaluated the appropriateness of the accounting policies which are used to compile the financial statements, based on the information provided by management. The nature of our procedures does not enable us to express any assurance on the true and fair view of the financial statements.



Confirmation

Based on the information provided to us, we have compiled the financial statements using the accounting policies as included in Part 9 of Book 2 of the Dutch Civil Code.

ACCOUNTANTSKANTOOR DE MAN B.V.

was signed,

C.G.M. Baltus Accountant-Administratieconulent

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FINANCIAL SUMMARY (by the foundation)

During the year 2013, the total expenditures amounted to ϵ 509,325 (2012: ϵ 386,054) of which ϵ 451,286 (2012: ϵ 306,161) was spent on objectives, ϵ 31,465 (2012: ϵ 28,408) on fundraising and ϵ 26,574 (2012: ϵ 51,485) on management and administration.

The total expenditures on objectives can be divided in project costs (ϵ 417,698) and costs of information, education and awareness-raising actions (ϵ 33,588).

The relative increase in expenditures on objectives is due to increased project activities and increased activities related to (on-line) communications, since we were able to reduce some overhead costs by efficient use of volunteers and interns.

The total income fundraising for 2013 was & 414,401 (2012: & 443,433, of which 64 % (& 265,005) was granted for projects and the remaining 36 % (& 149,037) was raised as general income, generated by our own fundraising activities. While our general fundraising improved, the results of applications for grants to support project budgets were less positive than predicted. This explains the decrease in income (approximately & 30,000) in 2013.

Of the total income 2013 109 % (in 2012 69 %) was spent on objectives. The result of 2013 shows a deficit of ϵ 94,924 which has been compensated for a total of ϵ 84,418 by the allocation reserve of last year; while the operating loss of ϵ 10,506 was charged to the general reserve.

The major reason of the shortfall is the Mostar Rock School project. Despite great efforts to identify potential new donors and continue the engagement of previous donors, the project was running on a minimum budget by the end of the year. In order to keep the school open, the foundation decided to compensate the shortfall in project income through general funds (not directly allocated to the objectives).

During 2013 the foundation succeeded in reducing the costs of management and administration, concentrating human and financial resources mainly on direct actions to the projects, events and communications to raise awareness and disseminate information about the mission and activities of Musicians without Borders.



Musicians Without Borders **AMSTERDAM**

BA	ALANCE SHEET AS	AT			
ASSETS	De	ecember €	31, 2013 €	December €	31, 2012 €
Current Assets					
Receivables and prepayments	(1)		29,646		10,288
Cash at Bank	(2)		88,318		152,079
		-			
TOTAL ASSETS			117,964		162,367



DECEMBE	ER 31, 201	13	1		
		December	31, 2013	December 3	1, 2012
RESERVES ANS LIABILITIES		€	€	€	€
Reserves					
General reserve		-10,506		-	
Allocation reserve	(3)_	44,859	34,353	129,277	129,277
Current liabilities	(4)		83,611		33,090
		-			
TOTAL RESERVES AND LIABILITIES		=	117,964	_	162,367



Musicians Without Borders AMSTERDAM

STATEMENT OF INCOME A	AND EXP	ENSES FOR	THE YEAR	2013
		Actual 2013	Budget 2013	Actual 2012
	_	€	€	€
INCOME				
Income from direct fundraising	(5)	414,042	512,500	443,433
Income from bank accounts		359	300	671
Total income	200	414,401	512,800	444.104
<u>EXPENSES</u>				
Expenditures on objectives	(6)			
- Information and education		33,588	20,673	16,436
- Music projects		417,698	396,336	289,725
Expenditures to generate income	(6)			
- Costs of direct fundraising		28,980	40,190	26,691
- Costs of bank accounts		2,485	1,500	1,717
Overhead and administration	(6)			
- Costs of overhead and administration	100,00	26,574	51,442	51,485
Total expenses		509,325	510,141	386,054
Result before allocation reserve	=	-94,924	2,659	58,050
Withdrawal allocation reserve 2013		129,277		
Allocation reserve projects 2014	_	-44,859		
FINAL RESULT	=	-10,506		58,050
Total costs of direct fundraising in % of income findirect fundraising	rom =	7.0	7.8	6.0
Total costs of overhead and administration in % o total income	of =	6.4	10.0	11.6
Total expenditures on objectives in % of total inco	ome _	108.9	81.3	68.9

Result appropriation

Following the profit appropriation proposed by the Management Board and pursuant to the Articles of association the loss for 2013 (\in 94,924) will be processed as follows:

	2013	2012
	$oldsymbol{\epsilon}$	€
Added to allocation reserve	44,859	58,050
Withdrawal from allocation reserve in the year 2013	-129,277	_
	-84,418	58,050
Withdrawal from general reserve	-10,506	<u>-</u>
Result	-94,924	58,050



CASH FLOW	OVERVIEW 2013			
	201	2013		
•	€	€	€	€
Cash flow from operational activities				
Result Depreciations	_	-94,924 94,924	_	58,050 20 58,070
Changes in working capital:				
changes in receivables and prepaymentschanges in current liabilities	-19,358 	31,163 -63,761	1,757 226	1,983 60,053
Cash flow from investment activities				
Investments tangible fixed assets	<u> </u>	<u>-</u>		<u>-</u>
Net cash flow		-63,761		60,053
Opening balance cash and cash equivalents		152,079		92,026
Closing balance cash and cash equivalents	_	88,318	_	152,079



PRINCIPLES OF VALUATION

GENERAL

The annual accounts are drawn up according to the accounting principles generally accepted in the Netherlands pursuing RJ 650 (Fundraising Organizations). The annual account is in Euros and will be compared by the board with the approved budget 2013 and the actual account 2013.

GENERAL NOTES FOR VALUATION ASSETS AND LIABILITIES

Receivables and liabilities

Receivables are recognized at nominal value, less any provision of doubtful accounts. The current liabilities are recognized at nominal value.

PRINCIPLES OF DETERMINATION OF RESULT

General

Revenues and expenses in the statement of income and expence are allocated to the period in which they relate. The result is determined as the difference between income generated by contributions and other sources, and the costs and other charges for the year.

Costs allocation

The expenses are attributed to the year to which they relate.

All costs are allocated among the cost categories "expenditures on objectives", "expenditures for generate income" and "overhead and administration". This was done by the VFI expressed breakdown of other costs.

CASH FLOW OVERVIEW

The cash flow overview is compiled according to the indirect method. Cash flows from foreign currencies are converted with the average exchange rate. Exchange rate differences are shown separately in the cash flow overview. The received and paid interest is included in the cash flow from operational activities.



NOTES TO BALANCE SHEET		
	31.12.2013 €	31.12.2012 €
Receivables and prepayments	(1)	
The receivables and prepayments are specified as follows:		
Benefits, funds, donations still to receive (1.1) Other receivables and prepayments (1.2)	23,215 6,431	6,688 3,600
Total	29,646	10,288
Benefits, funds, donations still to receive (1.1)	<u>2013</u> €	
Receivables for the projects:		
 Mitrovica Rock School - Kosovo Mostar Rock School - Bosnia From Woman te Woman - Bosnia 	7,097 1,438 6,730 15,265	
General donations	7,950 23,215	
Other receivables and prepayments (1.2)		
Prepayments local organizations according to the projects budget		
 From Woman to Woman - Bosnia Rwanda Youth Music 2013 - 2014 	4,609 408 5,017	
General costs (insurance, telephone and website domain registration	n)1,414	
	6,431	



	31.12.2013		
	€		
	303		
chool	1,278		
	57,363		
NL 11 INGB 0008 1148 42	·		
NL 23 RABO 0106 2886 52	385		
NL 03 RABO 0156 1846.48	17,735		
NL 94 RABO 0104 1333 92	1,193		
	Investor and the second		
the foundation.			
		Allocation	
		reserve	Total
		€	€
e listed below:			
13		129,277	129,277
	-94 924		
	•		
	10,500	84 418	84,418
		01,110	01,110
		44,859	44,859
	NL 11 INGB 0008 1148 42 NL 23 RABO 0106 2886 52 NL 03 RABO 0156 1846.48 NL 94 RABO 0104 1333 92 the foundation.	## School	## School

Allocation reserve

Allocation reserves are reserves for which the executive board determined a restriction on spending. Allocation reserves are not required to be paid by year-end 2013. The executive board may remove the restriction on spending.

The appropriated reserves are specified as follows:	Actual 2013	Actual 2012
	€	€
Projects:		
Mostar Rock School	-	58,065
Mitrovica Rock School	1,937	53,462
Rwanda Youth Music 2012 -2013	-	17,750
From Woman to woman	27,935	-
Music Bus goes to Middle East	1,851	-
Rwanda Youth Music 2013 -2014	13,136	_
	44,859	129,277



	2013	2012
Current liabilities (4)	$oldsymbol{\epsilon}$	€
The current liabilities are specified as follows:		
Creditors	-	13,493
Operational costs still to pay (4.1)	42,686	11,419
Benefits, funds, donations received in advance (4.2)	28,435	•
Employment taxes	4,452	3,596
Other current liabilities (4.3)	8,038	4,582
	83,611	33,090
Operational costs still to pay (4.1)	2013	
Direct project costs:	$\overline{\epsilon}$	
Rwanda Youth Music	1,300	
Music Bus Goes to Middle East (Palestine)	8,721	
Mitrovica Rock School	8,870	
Singing the Bridge	523	
Mostar Rock School	2,119	
General office costs	21,533 21,153	
General office costs		
Total operational costs still to pay (4.1)	42,686	
Benefits, funds, donations received in advance (4.2)		
From Woman to Woman	500	
Music Bus Goes to Middle East (Palestine)	25,435	
	25,935	
General donations	2,500	
Total benefits, funds, donations received in advance (4.2)	28,435	
Other current liabilities (4.3)		
Funds for holiday allowance	7,800	
Other debts toward staff	238	
Total other current liabilities (4.3)	8,038	

Obligations that are not included in the balance sheet.

Based in the rent agreement entered into the annual rent liability amounts to € 7,200.

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NOTES TO THE STATEMENT OF INCOME AND EXPENSES FOR THE YEAR 2013

	2013	2012
	€	€
Income from direct fundraising (5)		
Income from project (5.1)	265,005	312,515
Benefits (5.2)	148,695	110,891
Income own activities	-	19,071
Store / cd sales	342	956
	414,042	443,433
Income from avaicat (5.1)	2013	
Income from project (5.1)	<u></u> €	
	C	
Subsidies funds and foundations	151,805	
Gifts individuals	3,090	
Gifts companies, service club, schools	500	
Online crowdfunding	2,995	
Partner organizations	22,735	
Embassies and governmental grants	83,880	
Total income projects	265,005	
Benefits (5.2)		
Single donations individuals	42,595	
Gifts funds and foundations	26,595	
Contributors (friends, pledge)	21,112	
88 Keys (pledge)	12,995	
Artists Overall	4,909	
Online donations	12,453	
Gifts companies, schools	23,627	
Gifts international	4,409	
Total income general	148,695	



	<u>Obje</u>	ectives		Fundraising	
	Information and	Music	Direct	Costs of bank	Overhead and admini-
	education	(project)	fundraising	accounts	stration
	€	(project) €	€	€	€
Work done by third parties	_		9,000	_	_
Staff cost (6.1)	25,543	131,029	-		13,657
Rent and accomodation	1,440	•	•		1,440
Depreciation and interest		_	_	2,485	_
Office and general costs (6.2)	6,605	16,371	6,801	_	11,477
Project costs (6.3)		266,698	-	-	_
	33,588	417,698	28,980	2,485	26,574
			Total		
		Total	Budget	Total	
		2013	2013	2012	
		ϵ	€	€	
Work done by Third parties		9,000	6,000	26,996	
Staff cost (6.1)		182,688	171,973	110,605	
Rent and accomodation		7,200	7,200	7,200	
Depreciation and interest		2,485	1,500	1,717	
Office and General costs (6.2)		41,254	25,850	239,537	
Project costs (6.3)		266,698	297,618	-	
		509,325	510,141	386,055	
				2013	2012
CL 88				€	€
Staff costs (6.1)					
Salaries and wages				144,924	98,637
Social security and pension				34,130	11,968
Others				3,634	_
				182,688	110,605
				fte's	fte's
Employees				3,4	2,4

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2013



Below an overview of the portion of the Staff costs (6.1) allocated to "expenditures on objectives". Those are paid directly by projects grants and partially by the general fundraising, allocated by the Foundation based on the time spent to work on projects by the office staff.

	<u>,</u>	€
Human resour	ce expenses:	
Office staff -	Funded by projects' budgets	84,544
Office staff -	Funded by general fundraising	46,485
	Total staff costs allocated to the projects	131,029

Salaries and wages management

A breakdown of the salaries and wages of the management 2013:

Name:

L.J. Hassler

Staff cost (6.1) - expenditures on objectives

Function:

Executive Board / Director

Employment

Contract:

permanent

Hours:

40

Part-time rat:

100

Period:

01.01.2013 - 31.12.2013

Salary€Social security (wg partl)5,845Taxable allowance-Salary56,466Pensions (wg partl)-Holiday payment3,526Other-Total59,992Payments termination of employment-

The staff costs increased due to an increase and improvement in the personnel directly employed at the organization's central office in Amsterdam. The total payroll amount is covered directly from the project budget and indirectly allocated among the categories of "expenditures on objectives", "expenditures from general income"and "overhead and administration", since the entire staff works to generate results over all such categories.

The increase in the costs was considered by Supervisory and Executive Boards to be justified by the increased demand for professional support of Musicians without Borders field staff, the increased project fundraising and reporting obligations and the organization's strategic development.

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Office and general costs (6.2)				
(After allocation to cost categor	ries)		E	
Travel expenses Office operations Advocacy and fundraising Third parties Other costs			2,620 6,451 7,633 19,218 5,332 41,254	
Office and General costs (6.2)	Objectives	Fundraising Overhead	<u></u>	Total
(after allocation to	Information and Music	Overheads Direct and		2012

(after allocation to	Information and	ı Music	Direct	Overheads and	
cost categories)	education	(project)	fundraising	administration	2013
,	€	€	ϵ	€	€
Travel Expenses	475	762	713	670	2,620
Office Operations	100	2,316	1,360	2,675	6,451
Advocacy and fundraising	3,697		3,936	_	7,633
Third parties 1)	2,333	7,981	792	8,112	19,218
Other costs		5,312		20	5,332
	6,605	16,371	6,801	11,477	41,254

¹⁾ Third parties costs are mainly external accounting costs end professional fees for IT and communication. Due to staff changes in 2013, we expect a signaficant decrease in these costs for the coming year.



Project costs (6.3)	2013		
	€		
Human resourse expenses	128,270		
Travel expenses	69,929		
Equipment and supplies	17,326		
Local office an facilities	33,684		
Advocacy	13,143		
Monitoring & evaluation	4,350		
Contingency	-4		

Project costs includes all the costs that are directly paid through projects funds.

Project costs (6.3)	2013	Mostar Rock School	Mostar Aug-Dec 2013	Mitrovica Rock School	Rwanda Youth Music 2012-2013	Rwanda Youth Music 2013-2014
	€	€	€	€	€	€
Human resources *	128,270	27,999	-	30,366	12,922	11,632
Travel expenses	69,929	8,842	2,425	37,522	3,995	4,532
Equipment and supplies	17,326	2,953	-	9,518	216	4
Local office and facilities	33,684	11,176	111	10,940	3,574	912
Advocacy	13,143	2,258	-	9,141	-	-
Monitoring & evaluation	4,350	2,100	-	2,100	-	150
Contingency	4	-3,199	450	2,245	500	-
	266,698	52,129	2,986	101,832	21,207	17,230

Project costs (6.3)	From woman to woman Bosnia	2	Palestine South Hebron	Palestine deaf, proud & music	Palestine - other minor actions	Singing the Bridge Derry
	€	€	€	€	€	€
Human resources *	19,995	11,040	3,377	3,200	3,600	4,139
Travel expenses	5,094	3,703	750	400	378	2,288
Equipment and supplies	3,659	530	50	-	395	-
Local office and facilities	3,271	3,180	240	60	220	_
Advocacy	50	950	-	400	-	345
Monitoring & evaluation	-	-	-	_	-	-
Contingency		_	_			
	32,069	19,403	4,417	4,060	4,593	6,772

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- * These are costs (6.1) for the people who are employed through services contracts or other kind of employment agreements (according to local law requirements) for work dedicated to projects. Therefor these costs are not included under staff costs.
 - These costs are not included in "work by third party" in order to not create too much discrepancy with the profit and loss issued in 2012.

OTHER INFORMATION

Audit statement

No audit has been performed in accordance with the statutory size exemption under Article 396, Title 9, Book 2, of the Dutch Civil Code.

Statutory provision regarding appropriation of result

The annual General Meeting of Shareholders shall determine how much of the remaining profit will be added to reserves.

Proposal apparopriation of result

Pending the profit appropriation by the management board, the loss for 2013 of \in 10,506 is recorded under the general reserve.

According to the articles of the Association, the loss will be eventual added to the allocation reserves.

Subsequent events

Until the date of this report there are no subsequent events.